# Case Study Portfolio Design

### Client

# Mountco Construction & Development

Westchester, NY-based mid-sized general contractor and developer specializing in the multifamily housing market with growing portfolio of successful work.

# Challenge

Create professional upscale corporate project documentation in a flexible format suitable for multiple uses.

#### **Actions**

- Collected company background information through research and interviews to craft original corporate profile descriptions.
- Conducted on-location project photography throughout NY Metro Area for over 20 sites.
- Gathered testimonials from Mountco clients and business partners.
- Created portfolio graphic design templates and flexible format for in-house or professional production.
- Prepared original project descriptions for nearly 30 completed and in-progress projects.

 Created PowerPoint presentations from portfolio for client use with governing entities.





## Results

- Mountco uses the portfolio and its components in multiple ways, including:
  - Development proposals
  - RFP submittals
  - Community presentations
  - Financial institution submittals
- Mountco's business development efforts to acquire new more prestigious work continue to be very successful.



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